

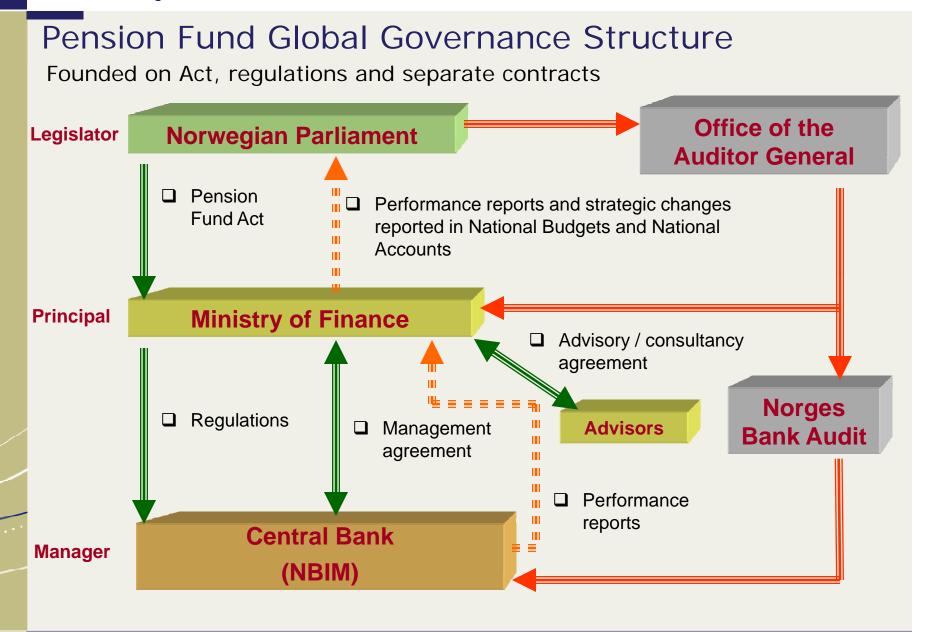
Management of the Government Pension Fund

Dili, May 2010

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Asset Management Department

The Fund mechanism – integrated with fiscal policy

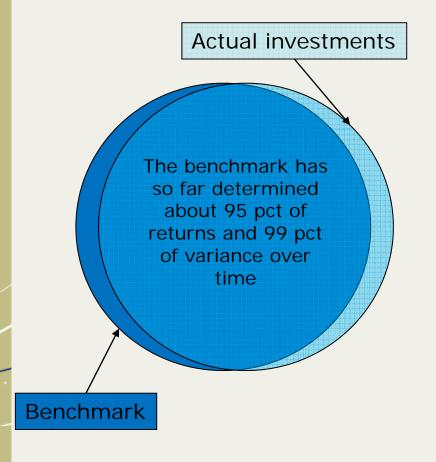
Revenues Return on investments Petroleum revenues **State** Transfer to **Fund Budget** finance non-oil budget deficit Expenditures Fiscal policy guideline consumption (over time spend real return of the fund, investment approximately 4%) (infrastructure, human capital)



Asset management: Clear lines of responsibilities

- Ministry of Finance "Owner"
 - separate asset management department with overall responsibility for managing the Fund
 - ✓ strategic asset allocation (benchmark + risk limits)
 - ✓ monitoring and evaluating operational management
 - ✓ responsible investment practices
 - ✓ reports to Parliament
- Central Bank "Operational manager"
 - separate entity within the central bank (NBIM) charged with the operational management of the Fund
 - ✓ implement investment strategy (benchmark)
 - ✓ active management to achieve excess return
 - ✓ risk control and reporting
 - ✓ exercise the Fund's ownership rights
 - ✓ provide professional advice on investment strategy

The Fund's total variance is dominated by the market risk of the benchmark portfolio



The benchmark

- reflects the owner's chosen investment strategy
- is used for risk management
- is used for assessing manager's skill

Active management

- The manager can deviate from benchmark
- Quantitative risk limit (1%* tracking error), and qualitative requirements

*Proposal to reduce tracking error limit from 1.5 % to 1 %, White Paper no. 10 (2009-2010)

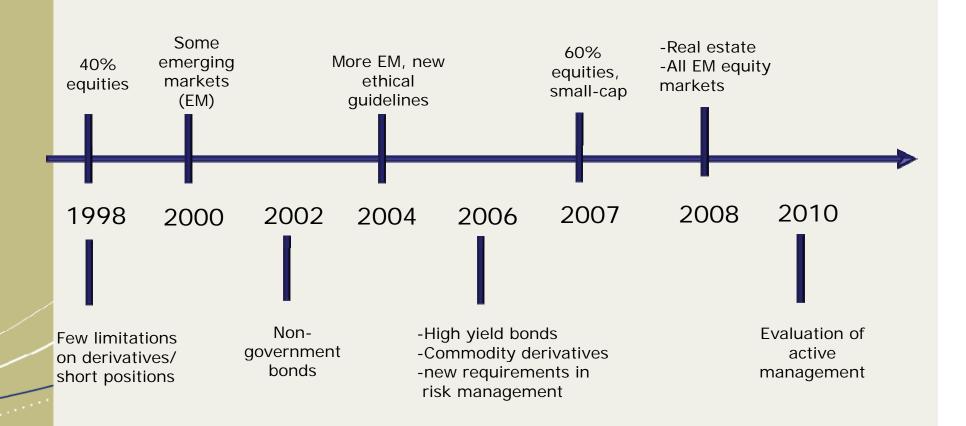
Our circumstances

- General accumulation of assets belonging to the people
- Finance minister responsible for the management and strategic asset allocation (risk & return choice)
- Strong risk bearing capacity
 - ✓ very long investment horizon
 - ✓ no leverage
 - no claims for the immediate withdrawal of funds
 - ✓ no direct link to liabilities
- Governance challenges Decision making process (speed)
- Main risk: Political authorities lose faith in the strategy for managing the petroleum wealth

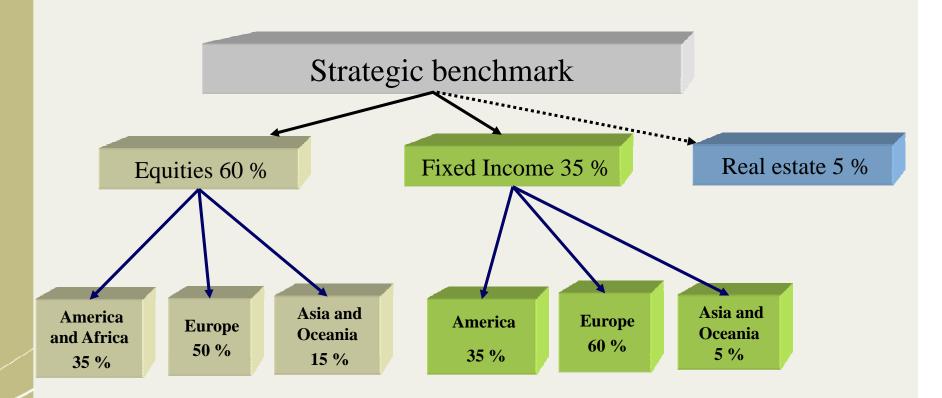
Assumptions on how markets work

- Market efficiency
- Diversification
 - ✓ improved trade-off between expected return and risk
- Risk premiums
- Benchmark and active management
 - ✓ benchmark reflects the owner's preferences for the balance between risk and expected return
- Manager and market liquidity
 - performance in illiquid markets highly dependent on manager skill
 - ✓ Incentive systems
- Responsible investments
 - ✓ possible market failures
 - sustainable economic development in the long term

Gradual changes in the investment strategy



Benchmark for the Pension Fund Global



Equity index:

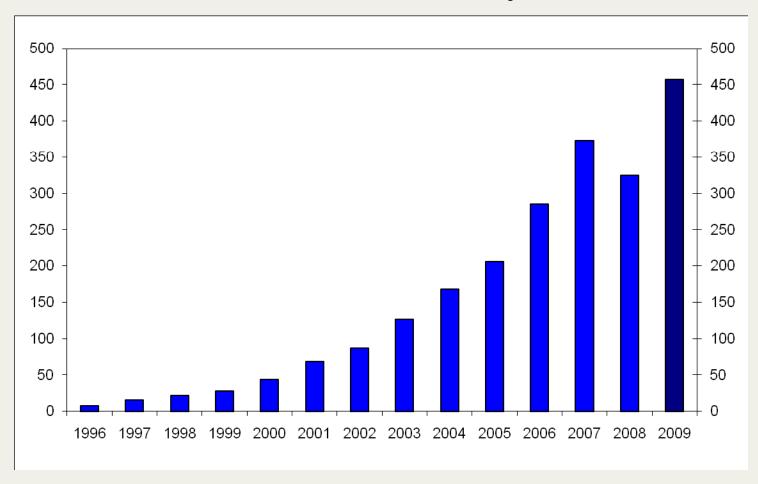
FTSE Global All-Cap Index More than 7 000 equities

Fixed income index:

Barclays Capital Global Aggregate/Global Inflation Linked (Treasury/ Gov. Related / Corporate / Securitized)
More than 10 000 bonds

Strong growth in value of Fund, but significant short term effect of financial crisis

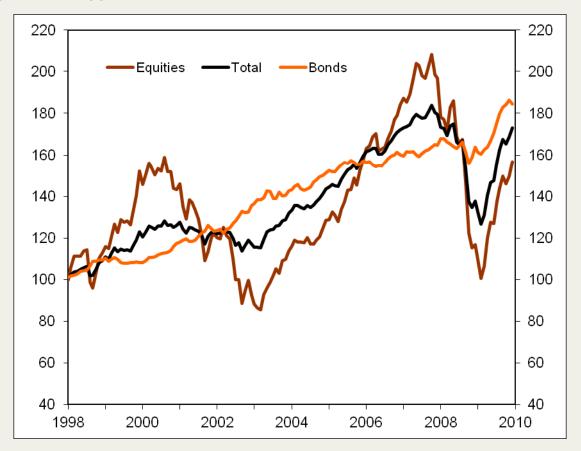
-The Fund's market value 1996–2009. Billion USD, year-end.



Source: Ministry of Finance

Accumulated nominal return on the Government Pension Fund Global

End of 1997 = 100.



Average net real return 1998-2009: 2.70 per cent (FX-basket)

Source: Ministry of Finance

Reporting and transparency

- Ministry reports to Parliament on all important matters relating to the Fund
- Ministry publishes all advice from external consultants
- Performance, risk and costs are reported every quarter and published on website. Focus on contribution to value added in operational management
- Press conference on a quarterly basis, shortly after an official meeting with the Ministry of Finance
- Annual report listing all investments, both equities and fixed income

Some lessons:

- Don't move too fast
 - ✓ It takes time to build a competent organization
 - ✓ Gradual evolution of investment strategy to make sure risk is understood and managed well
- Don't take more risk than you can carry
 - ✓ The worst mistake you can do is to be forced to sell after you have lost money
- Your returns over time are determined by strategy not by active management
 - ✓ You cannot outsource the decision on how much risk to take
- Clear division of responsibilities
- Transparency
 - ✓ Legitimacy
 - ✓ Reduced risk of corruption and mismanagement